

Message Text

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PAGE 01 SANTIA 08699 261215Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----011823 270336Z /64
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FM AMEMBASSY SANTIAGO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6939
HUD WASHDC

UNCLAS SANTIAGO 8699

E.O. 11652: N/A
TAGS: SOCI BENC TECH
SUBJECT: MAJOR PROJECTS: CHILEAN MINISTRY OF HOUSING AND URBAN
DEVELOPMENT MISSION TO U.S.

REF: A-3403

1. THE MINISTER OF HOUSING AND URBAN DEVELOPMENT HAS
INFORMED US OF A MISSION FROM HIS MINISTRY NOW SCHEDULED TO
ARRIVE IN WASHINGTON NOVEMBER 18. HE HAS ASKED US FOR
FACILITATIVE ASSISTANCE IN ENSURING THAT MISSION MEMBERS MEET
APPROPRIATE U.S. OFFICIALS AND BUSINESSMEN IN THE HOME CONSTRUC-
TION FIELD.

2. SUBJECTS FOR DISCUSSION WILL INCLUDE:

A) HOUSING SITUATION IN CHILE, PRESENT AND FUTURE.

B) HOUSING POLICY, INCLUDING GOALS FOR CONSTRUCTION AND
INVESTMENTS.

C) PLANS TO BALANCE CHILEAN HOUSING SUPPLY WITH NEEDS, AND
HOW THE PRIVATE SECTOR PARTICIPATION IS COORDINATED.

D) CHILEAN FOREIGN INVESTMENT LEGISLATION.
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E) DIRECT CONTACT WITH U.S. BUSINESSES THAT MIGHT BE
INTERESTED IN GETTING MORE INFORMATION ON SPECIFIC
HOUSING DEVELOPMENT OPPORTUNITIES IN CHILE.

3. AS YET WE DO NOT KNOW WHICH OFFICIALS WILL BE COMING TO
WASHINGTON, ALTHOUGH WE BELIEVE MINISTER EDUNDO RUIZ

INTENDS TO HEAD THE GROUP HIMSELF. THE LENGTH OF STAY IS ALSO UNDETERMINED AS YET. WE WILL REPORT FURTHER AS SOON AS WE LEARN MORE.

4. IN ADDITION TO DEVELOPING USG AND TECHNICAL CONTACTS, THIS VISIT COULD ALSO LEAD TO IDENTIFICATION OF SIGNIFICANT COMMERCIAL OPPORTUNITIES FOR THE UNITED STATES. MINISTER RUIZ IS INTERESTED IN LEARNING ABOUT NEW METHODS OF PLANNING AND CONSTRUCTION, PARTICULARLY FOR LOW-COST HOUSING. IF NEW U.S. TECHNOLOGY AND PRODUCT CONCEPTS SEEM GOOD FOR THE CHILEAN ENVIRONMENT, HE COULD BE INSTRUMENTAL IN STIMULATING DIRECT IMPORTS FROM THE U.S. AS WELL AS LICENSING TECHNOLOGY OR EXPEDITING DIRECT U.S. INVESTMENTS IN CHILE.

5. ACTION REQUESTED: THAT USDOC, BIC, MEPD, ARRANGE A TENTATIVE APPOINTMENT LIST FOR THIS MISSION IN THE WASHINGTON AREA, TO BE CONFIRMED AFTER RECEIPT OF THE DEFINITE ITINERARY AND MAKE-UP OF THE CHILEAN DELEGATION. WE ASSUME THAT HUD WOULD BE INCLUDED AT APPROPRIATE PROTOCOL, MANAGERIAL, AND TECHNICAL LEVELS.
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Message Attributes

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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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